



IATA Transparency In Payments

June 2018

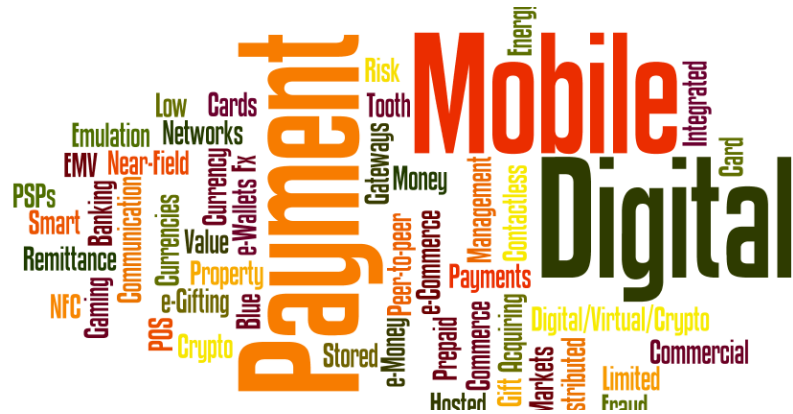




Topics:

- Recap on TIP
- TIP Resolution Framework
- What is the impact of R890?
- TIP Timelines

Context for TIP



Changes in payment landscape

New players & solutions



RESOLUTION 890

CARD SALES RULES

PAC1(43)890(except USA)	Expiry: Indefinite
PAC2(43)890	Type: B
PAC3(43)890	

RECOGNISING that Members/Airlines wish to grant authority to Agents to transact Card sales against the merchant agreements of Members and Airlines and

Resolutions need to evolve

Which objectives?



IATA & industry stakeholders involved



Transparency & Control

Efficient framework & tools

Benefits



Transparency and control
Airline consent policy management
Monitor compliance



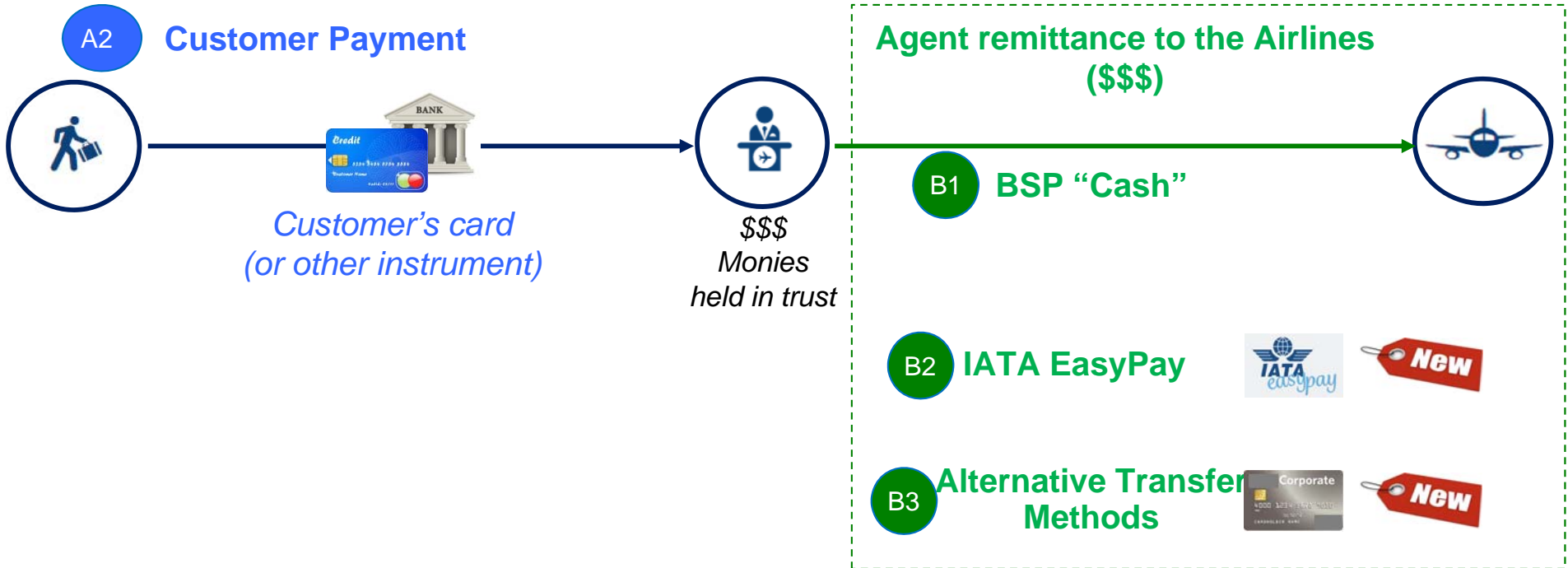
New ways of remitting funds to airlines
Enrollment of own cards
Airline consent database

Transparency In Payments – TIP solution

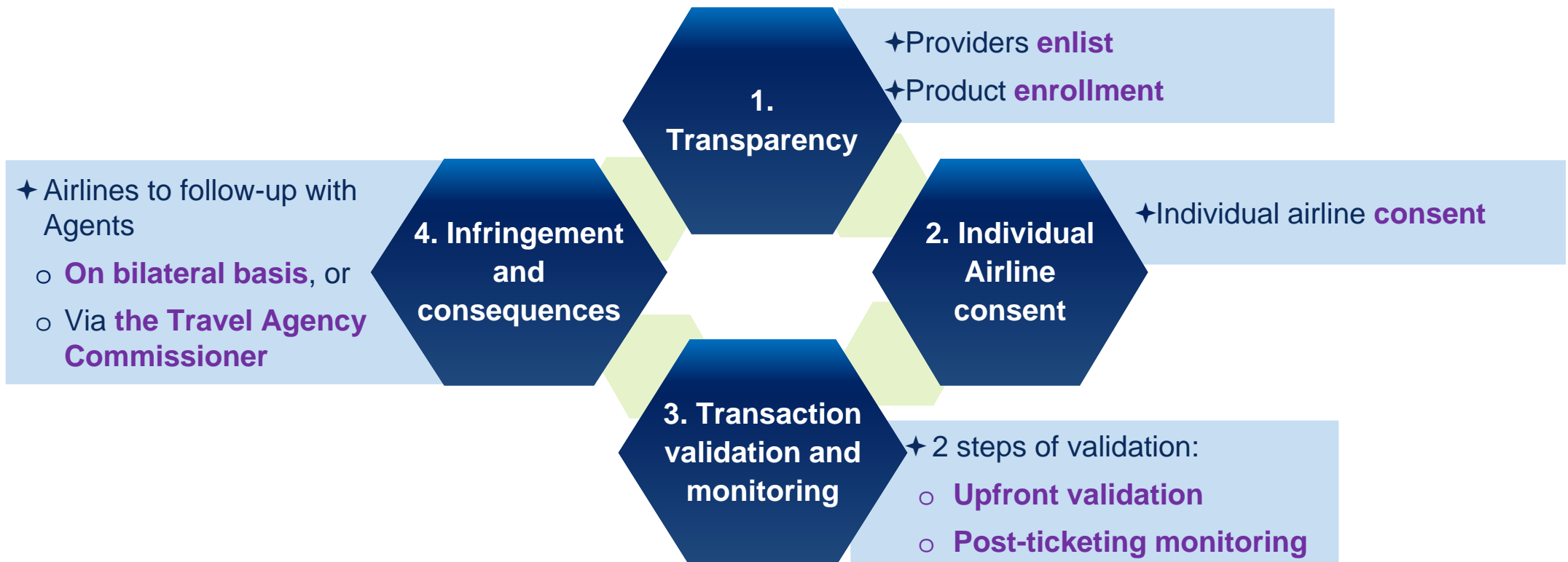
Today



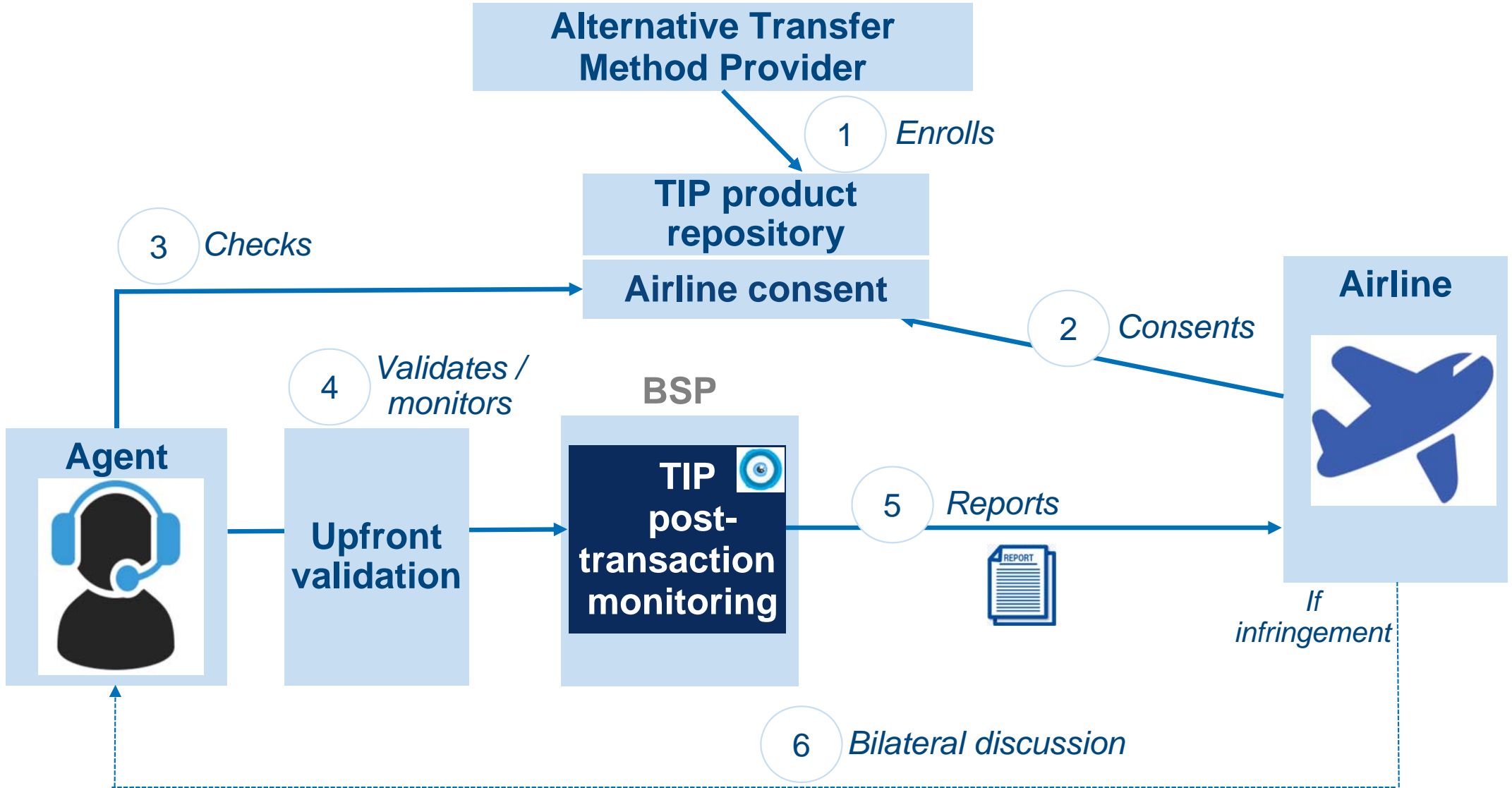
Tomorrow



TIP framework - 4 principles



How does it work?

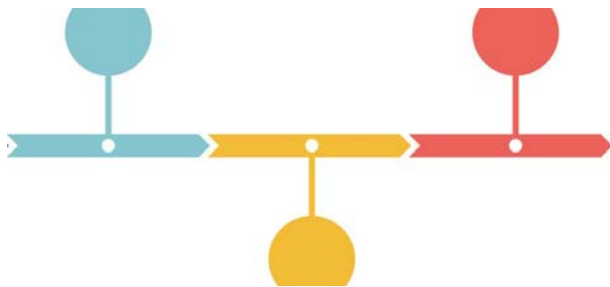


In summary



Each Airline to define its policy based on transparency

Each Agent to use new transfer methods with consent



March 2018: initial launch in limited countries

End 2019: worldwide full implementation

TIP on IATA.org

- TIP's new webpage on iata.org: www.iata.org/tip
- Including link to [TIP APJC Video](#)
- Link to TIP Reso (section "Resources").



Proposed new / changes to Resolutions

Effective
Mar-2018
worldwide

**Amended
Resolution 890**

**Resolution 812
package**

Progressive
Effectiveness
Mar-2018 to
Dec-2019

Allow TIP rollout

**Transition
Resolution 896**

Progressive
Effectiveness
Mar-2018 to Dec-
2019, (*rescinded
once all countries
under r812*)

Impact of R890 on Airlines and Agents

Amended R890 effective worldwide 01st of March, 2018

*“3.4 This Resolution gives authority **to accept only a Customer Card** when using the card acceptance merchant agreement of the Member/Airline to collect payment for the sale of passenger air transportation and Ancillary Services.*

***The Agent may not accept any other card** or payment method that uses the Member/Airline’ card acceptance merchant agreement, **including any card issued in the name of the Agent** or any Person permitted to act on behalf of the Agent,*

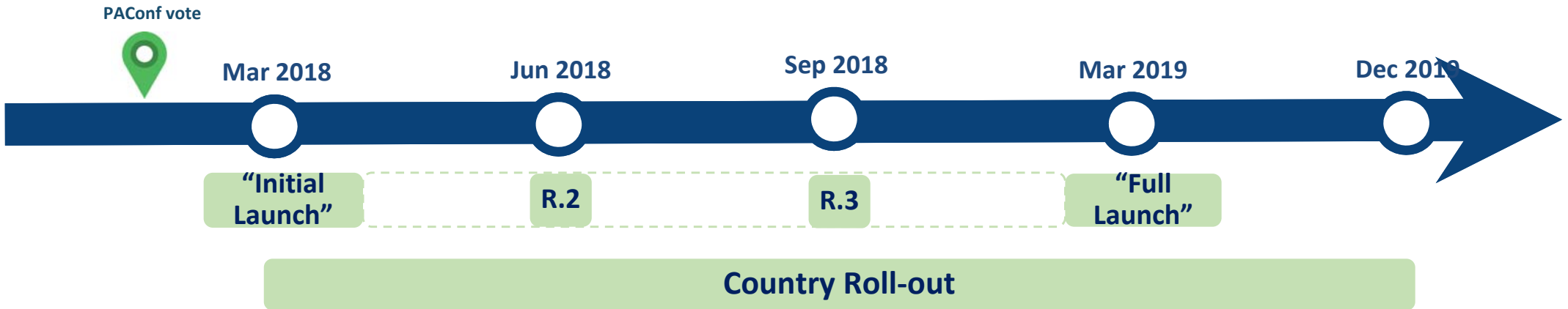
***unless specifically authorised by such Member/Airline.** A failure to comply with the present paragraph 3.4 will be undertaken under the sole responsibility and liability of the Agent toward the Member/Airline concerned.”*

Impact of R890 on Airlines and Agents

➤ Resolution 890

- allow use of Agent-own cards and Alternative Transfer Methods **only if permitted by the Airline**
- will be effective 01-March 2018 **worldwide**.
- until the functionality in TIP becomes available, Airlines and Agents must manage their consent (if any) bilaterally.

Schedule - TIP roll-out sequencing vs. NGEN



Initial Launch - Mar 2018

- ✦ Pilot Countries
- ✦ Core functionalities

Country Roll-out

- ✦ In line with NewGen ISS Waves
- ✦ possible flexibility

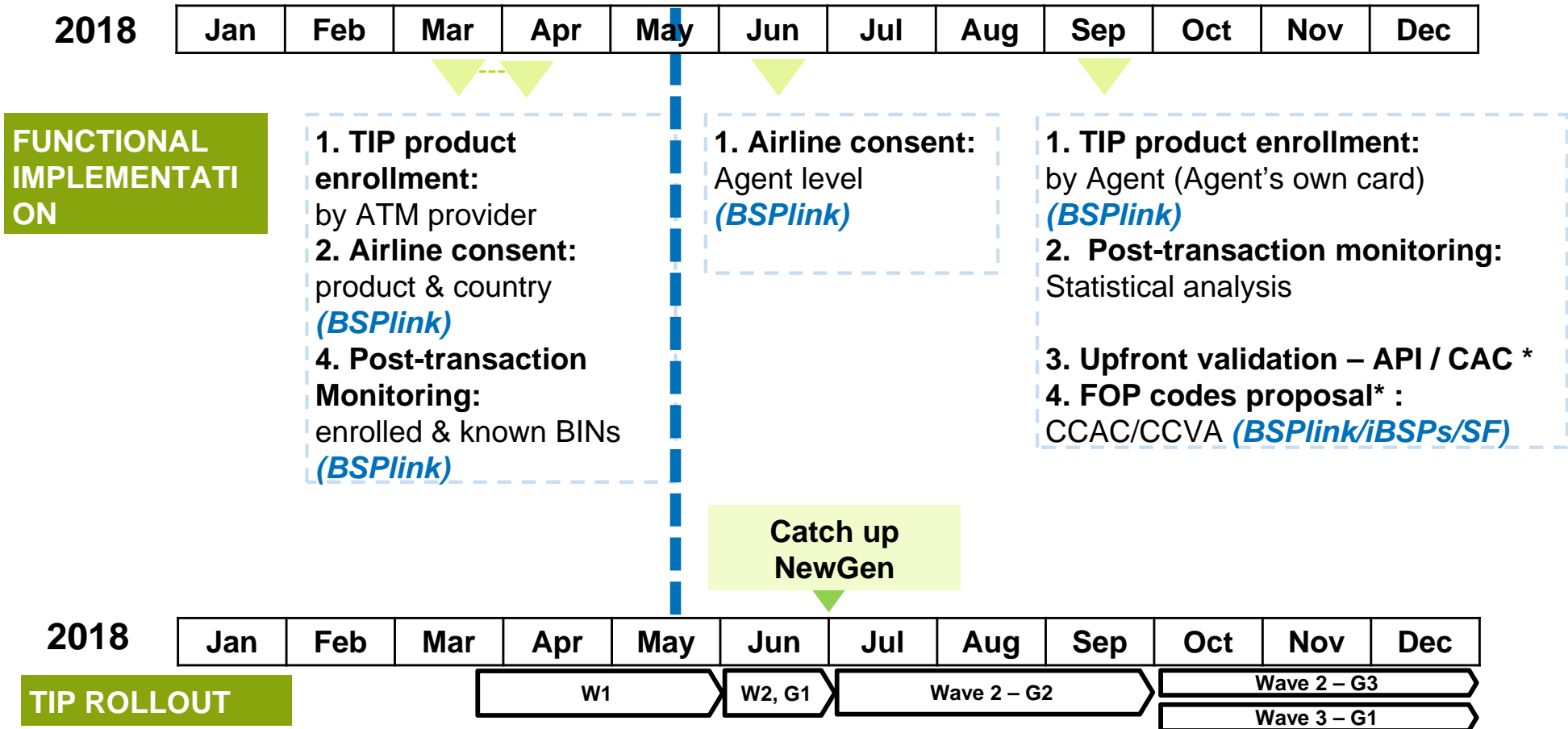
Full Launch by Mar 2019

- ✦ Full functionalities *

* dependent on implementation by GDS/TSP

Schedule - TIP roll-out sequencing vs. NGISS

We are here



* Capability Available – implementation depends on GDS readiness

TIP Wave 1 Go-Lives

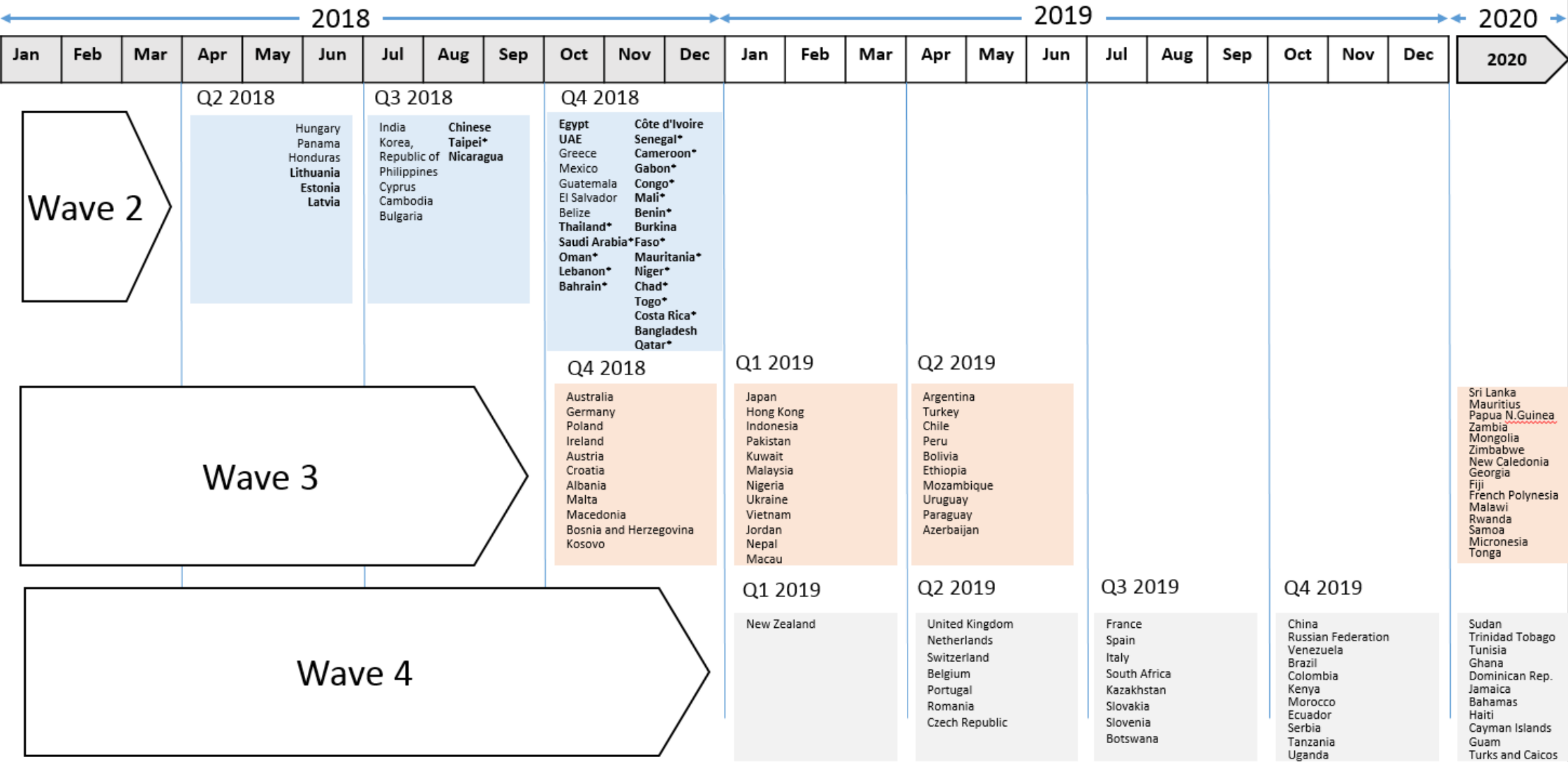
Market	Notice of Migration to Resolution 896 (60 days)	TIP Go-Live	
Norway	08-Feb-18	09-Apr-18	✓
Finland	15-Feb-18	16-Apr-18	✓
Sweden	15-Feb-18	16-Apr-18	✓
Iceland	10-Mar-18	09-May-18	✓
Denmark	10-Mar-18	09-May-18	✓
Canada	17-Mar-18	16-May-18	✓
Bermuda*	17-Mar-18	TBD	
Singapore	24-Mar-18	23-May-18	✓

*BSP Bermuda Go-Live subject to confirmation based on Airline Readiness for NewGen ISS.

TIP Wave 2 (Group 1) Go-Lives

Market	Notice of Migration to Resolution 896 (60 days)	NGISS and TIP effective date
Greece	Wed 31-05-18	Sun 01-08-18

TIP Country Waves (aligned with NewGen ISS waves)



Migrations waves subject to change / Countries may be prioritized/delayed based on operation needs and readiness (subject to PSG approval)

Current functionalities available



Define consent policy for enrolled products
Alert on new Provider/products available
Post-Transaction monitoring reports



Consult for an Airline which product(s) it has given consent to
Setup email alert to be notified of new/change to Airlines' consent

ATM Products currently enrolled

Country	ATM Product
Norway	Edenred vPay
Finland	
Sweden	
Denmark	
Iceland	<i>(None)</i>

I use a product that is not listed?

- ⑨ Ask your provider to contact IATA to enroll its product



Thank you,
Questions?